



Welcome to our first quarter newsletter. We hope you enjoy the content in this newsletter. We welcome anyone that would like to submit an article or something that membership would benefit from. We thank you for taking the time to read this and we look forward to bringing you more during the year. If interested in submitting an article please do so at cesar@3americagroup.com Cesar Garza - Newsletter Committee Chair



From the Desk of President Sheila

This year has started off fast and furious, but in a good way! The State Officers and myself have been working diligently. The first order of business was to update all the documents that pertain to Texas. The next task was preparing for our Winter Meetings which occurred a couple of weeks ago.

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PNM Fast Track

For a limited time only, we've reduced the cost and simplified the process to get the Performance Management Network (PMN) Designation to fast track your way to this leadership designation. Also, with online courses, virtual offerings, and applying other certifications, you may be able to reach all of the requirements without attending a local course in your area if you act now!

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Past President of the Quarter Mary Ann Jeffers

Buying and Selling a home is a team effort involving the Buyers, Sellers, Loan Officer and host of others that are vital to the desired result which is to see that the transaction goes smoothly and closing occurs on time. My task as your REALTOR® is to make sure the entire process goes smoothly for you. I can assure you that with my experience of over 35 years in real estate, my experience as a mortgage loan officer and the tools provided by my company, Coldwell Banker D'Ann Harper REALTORS®, more than qualify me to accomplish all of our mutual goals. I realize the decision to purchase a home or selling a home is a major one so whether it is your first time or your last, I will be available whenever needed to answer your questions and to give a status report on the transaction and to insure a timely closing. Let me help you make the purchase or selling of your home a SMOOTH AND PLEASANT EXPERIENCE.

Congratulations to The Past President Scholarship Recipients



Joan Dill
Scholarship Recipient

**CARMEN
SOTO**



Rosanna Sumner
Scholarship Recipient

**REBECCA
BYERS**



Becky Hill
Scholarship Recipient

**SAMANTHA
PLOMER**

And the Community Leadership Award Goes to Katie Ross

Katie Griffin Ross has grown up in the real estate business. Being a third generation REALTOR® she had a lifelong lesson in how to take care of those around you. Always keeping in touch with her past clients (who are mostly friends) Katie realized that the Bacas family had a need. Their young son, Luke had developed neuroblastoma. Her goal 3 years ago was just to raise enough money to help pay their mortgage for the month as their medical bills were piling up. Each year she has put on “Bowling for Bacas” where she gets sponsors and teams to come in and do a bowling tournament. The silent auction has well over 75+ items and is a big draw for those that don’t bowl. This year’s event was in February and raised over \$22,000 to help the Bacas family. All donations and labor are donated through creative marketing & hard work. The website www.HelpingLuke.com has more information on this sweet boy and his struggle.



Katie Griffin Ross is a Broker Associate with RE/MAX Associates and has been selling real estate since 1999. The winner of many production awards and the recipient of the San Antonio Board of REALTORS® Good Neighbor Award for 2014. She resides in San Antonio with her husband Kyle and her precious dogs, especially Gator.

She is a member of Women’s Council of REALTORS® San Antonio and can be reached at 210-685-8568. This is why she has been chosen as this Quarters Women’s Council of REALTORS® Texas Community Spotlight Leader.

If you know of someone that would be a good candidate for the Community Leadership Award then go to www.wcrtexas.org and download the form and email the form to womenscounciltexas@gmail.com The newsletter committee will review your entry and make a decision. Thank you. Good luck to all.



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**President-Elect
Dawn Lavka**

It was great to see all of our members and local leaders in Austin for the Winter Meeting. We are continuing the work from last year as we to work to improve your Texas meeting experience.

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**Treasurer
Sheryl Hunter**

I joined Women's Council of REATORS® GREAT Northwest in 2006 where I served as President in 2010 and again in 2014 before moving into a State leadership position in 2015 as District Vice President and Newsletter Chair.

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**Secretary
Peggien Pentecost**

Well talk about hitting the ground RUNNING, your Executive Team sure did just that! This being the first year of compliance for Chapter to Network, there was so much to do and RE-DO!

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**District A Governor
Kathy Wade Turner**

Women's Council of REALTORS® Area A is hitting the road to El Paso, Texas for the annual district meeting. They will be welcoming national powerhouse speakers Sam Powell and Nykea McGriff all the way from Chicago for a day full of education and empowerment. The Power of Leadership District Meeting will be held on...

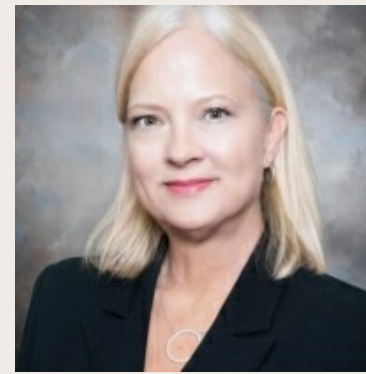
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**District B Governor
Tammy Nordquist**

Tammy Nordquist is a Real Estate Agent with NextHome Realty Center in the Houston area and has a real estate team with husband, Bret. Tammy was honored as the GREAT Northwest Networks' Member of the Year in 2014 and has held numerous positions within the organization. She is very involved in the community, and is currently working with area Texas House of Representatives to introduce legislation requiring safety regulations for "Jump/Trampoline" Parks within the State.

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**District C Governor
Patti St. Louis**

The Brazos Valley Network, led by President Jill Jones, has been planning ahead for our new model for quite some time. Their leadership team is "all in" and they want us all to be sure to remember, Aggies have fun!

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District C-6 Becky DeButts



Becky has been a licensed Texas REALTOR for 10 years and in the industry for over 25 years. Becky enjoys helping others attain their potential by mentoring, coaching and teaching. Becky was 2017 President of Women's Council of REALTORS Austin and is totally enjoying her position as 2018 District Vice-President of Area C-6, wonderful group.

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District C-5 Amy Montanye



Hello Texas Women's Council of Realtors®! I have the honor and privilege to bring you the quarterly report for District C-5.

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District A-2 Lizeth Smith



Lizeth Smith is a Texas Realtor and the sales manager of Coldwell Banker Legacy in El Paso, Texas. Lizeth is currently serving in the board of directors of the Greater El Paso Association of Realtors and has served in several committees of the

association. She served as the President of the Women's Council of Realtors El Paso Del Norte in 2014 and was recognized as the member of the year in 2016. Lizeth has served in several positions of the Women's Council at the local and state level and is passionate about the member benefits the network has to offer. Lizeth is a military wife and is proud to serve the military community in the El Paso area.

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District B-4 Delara Aubon



Hello Texas Women's Council of Realtors®! I have the honor and privilege to bring you the quarterly report.

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Women's Council of REALTORS® Texas
www.wcrtexas.org

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