

## Dallas Chapter

### 2016 Chairman of the Board of the Texas Association of REALTORS

#### 3 Facts:-

-We are a family of REALTORS – My husband, Brian, specializes in ranch and country property and our two kids (3<sup>rd</sup> generation REALTORS) work in the residential market.

- We love our family, our dogs and the great outdoors. My husband and I met at Ebby Halliday training class in 1984. We celebrate our 30th wedding Anniversary this year.

-In 2013, I served as Vice President of Committees for the National Association of REALTORS. It was a huge honor to serve as the only woman on the seven-person Leadership Team.

#### Interview Questions:

1. Women's Council taught me many things. I've been fortunate to make friends of all ages, notwithstanding the many business connections I've made. As a Past local President, I learned the value of teamwork. There is no staff to help your Chapter at the local level, so you really have to learn how to delegate to get things done. I was impressed beyond my wildest dreams at the level of accomplishment that took place to make things happen. I was proud to serve with some of the best in the business.
2. The year before I was local President, I served as Chairman of the Dallas Sales and Marketing Council, a division of the Homebuilder's Association. I experienced a lot about leadership with that position as well as other leadership roles that I had held in the past. But, WCR was different. Through the support of my fellow WCR members, I become a better speaker, networker and leader. The teamwork of WCR was impressive to say the least. I learned that you can never thank people too much for their volunteer work and that I'm under construction every day to be a better person and a better leader. I treasure their relationships!
3. The leadership opportunities, the lifelong friendships, and the opportunities for women to excel, are second to none! It's a place where women support women! WCR is a great referral network. Affiliates are also a big part of our business. They support us so much! We couldn't accomplish what we do without the support of our Affiliates.