
WCR AREA A



On Thursday, February 4th Area A Chapters held their District Meeting at the beautiful Austin Board of REALTORS. About 60 members and guests were in attendance. TLC Inspection provided a free 1 hour CE on REALTOR safety and our keynote speaker was Sue Christensen, who spoke on creative ways of business planning and goal setting. Everyone contributed in some fashion. Tina Backus of Abilene acted as treasurer for the meeting, Ruby Johnson made the arrangements for the venue and lunch. Dora Garcia of Cameron County provided swag bags, Thelma Briffa of El Paso del Norte created the flyer and agenda, Karen Guillot of Highland Lakes arranged the CE, M'lissa Steel of the Hill Country Chapter did the ice breaker, Nacho Pecina of McAllen was our MC and his team did our 50/50 and Scott Jauregui and Tiffany Schennel Wright of San Antonio provided the speaker. The 50/50 totalled \$350. Jackie York of the El Paso del Norte chapter won \$175 and the remaining money will be divided among the Area A chapters. Each chapter president gave an update on their year so far and their plans for the rest of the year. Great Programming, fundraising and education ideas were shared.

All of the chapters are focused on building member value in 2016, by purposeful networking, education and programs.