

## 2012 BUSINESS RESOURCE MEETINGS

Place and Time of Meeting  
 Insert your own information  
 (Speakers and Programs subject to change)

JANUARY 4th	Christine Vine, Project Mgr VIA Metropolitan
FEBRUARY 1st	Susan Reed District Attorney
MARCH 7th	Ivan Ramirez Bankruptcy & Other Issues
APRIL 4th	Sidney Mendelson, The Growth Coach
MAY 2nd	Glyn Brady Selling HUD Homes
JUNE 6th	George Stablein Mistake Free Real Estate
JULY	No Meeting
AUGUST 1st	TBA Officer Elections Held
SEPTEMBER 5th	TBA
OCTOBER 3rd	TBA
NOVEMBER 14th	TBA
DECEMBER 5 <sup>th</sup>	Installation of Officers 2013

### 2012 Events &

### New Member Orientations

MARCH 1, 2012	TBD
APRIL 2012	TBD
MAY 2012	TBD
AUGUST 2012	TBD
NOVEMBER 2012	TBD

# Women's Council of REALTORS®

Your Local Chapter

## 2012 EXECUTIVE OFFICERS

### PRESIDENT

insert name and phone

---

### PRESIDENT-ELECT

insert name and phone

---

### VP MEMBERSHIP

insert name and phone

---

### SECRETARY

insert name and phone

---

### TREASURER

insert name and phone

---

### PARLIAMENTARY STANDARDS

insert name and phone

---

## COMMITTEE CHAIRS

### MEMBERSHIP

insert name and phone

---

### EDUCATION

insert name and phone

---

### PROGRAMS

insert name and phone

---

### WAYS AND MEANS

insert name and phone

---

### RESERVATIONS

insert name and phone

---

### MARKETING

insert name and phone

---

### FINANCE/BUDGET

insert name and phone

---

Local chapter web-site / [www.WCR.ORG](http://www.WCR.ORG)

# 2012

Women's Council of REALTORS®

Your Local Chapter Name

And Logos



## OUR MISSION

We are a network of successful REALTORS® empowering women to exercise their potential as entrepreneurs and industry leaders.

## OUR VISION

Through our influence as successful business professionals, women will effect positive change in the profession and in the broader community.

In keeping with our mission and vision, our chapter is committed to taking your personal life and career to the next level.

Our membership meetings are held at **Insert your chapter information here to include place, time and price for member and guest.**

Please Register via **insert your chapter method for reservation and payment.**

## THE TOOLS TO BUILD YOUR BUSINESS

WCR offers a greater variety of member benefits, services and educational opportunities than ever before.

### Referral Roster

WCR's annual member directory is your link to thousands of members nationwide who are ready and willing to put qualified referrals in your hands. Your listing in the Roster is free with your membership and is an especially valuable benefit.

### Local, State and National Networking Opportunities

Not only does your local WCR chapter regularly offer a number of business-building opportunities, but WCR's State, Regional and National meetings let you spread your wings and expand your sphere of influence far beyond your community.

### Performance Management Network

The PMN is a REALTOR® designation that is built from the ground up to bring you the real-world skills, the know-how and the tools that will keep your business out front and on top of a lightning-fast market. This designation is unique to the REALTOR® family of designations, focusing on the idea that in order to enhance your business, you must enhance yourself. The curriculum includes topics such as Negotiating Strategies; Networking and Referrals; Business Planning and Systems; Personal Performance Management and more.

## PARTICIPATION PAYS OFF

Five Reasons to Make the Most of Your WCR Membership:

### 1. Community

Real estate is a competitive business. At WCR, you'll find something different - a large and diverse support system of experienced professionals as eager to teach as they are to learn.

### 2. Referrals

Both through our referral roster and numerous networking opportunities, your WCR membership can result in real, significant commission dollars.

### 3. Learning

Knowledge is power. As a result of our Performance Management Network courses and timely communications, WCR gives you the know-how to keep pace in a fast-moving, ever-changing profession.

### 4. Motivation

Our members tell us that getting involved at their local, state or national levels helps energize and motivate them, taking their businesses and their professional satisfaction to new heights.

### 5. Personal Growth

While most members join us to aid their professional growth, many find the WCR experience personally rewarding, as well. Whether you make new friends, discover a better balance between work and home, or simply take more pleasure in your career, investing time with us can pay off in some unexpected, but very welcome, ways.