



Governing Board/General Membership Meeting Minutes
Virtual Zoom Meeting
September 1, 2020
1:00 PM – 4:00 PM Central

Meeting called to order at 1:00 PM by Sheryl Hunter, President

- I. Invocation was given by Florence Terrell, San Antonio.
- II. Pledge of Allegiance to the Flag of the United States of America and Pledge of Allegiance to the Texas Flag were led by Lucy Cadenas, Cameron County.
- III. Inspiration was given by Rebecca Byers, San Antonio.
- IV. A moment of silence took place to honor the life of Corie Fuhrmann Boldt, San Antonio 2014 President.
- V. Recognition of 2020 Strategic Partners by Sheryl Hunter, President.
- VI. Introductions by Sheryl Hunter, President.
- VII. Roll Call by Lizeth Smith, Texas Secretary, who declared there is a Quorum. Document Attached.
- VIII. Approval of Agenda by Sheryl Hunter, President. Approved as presented.
- IX. Minutes from the February 8, 2020 meeting were approved by the Minutes Review Committee, posted on wcr.org and will be filed as presented. Reported by Sheryl Hunter, President. Minutes attached.
- X. 2020 Financial Report presented by Patti St. Louis, Treasurer. Report attached.
 - A. **Motion:** To ratify the following expense line items exceeding budgeted amounts

6040	Networking Events	\$1,061.71
8095	Prepaid Reimbursements	\$15.23
- XI. 2021 Budget presented by Theresa Hill, Finance and Budget Committee Chair. Budget attached.
 - A. **Motion:** To approve the proposed 2021 Budget of \$95,950 of equal income & expenses that includes a 3RD page of line item explanations.

Motion Passed

XII. Ratification of appointment of Monica Atkins as Bylaws Committee Chair presented by Sheryl Hunter, President.

Appointment Approved

XIII. Approval of 2020 Credentials Committee presented by Sheryl Hunter, President.

A. Denise Weber, Committee Chair, El Paso Del Norte

Carol Hardy, Austin

Sandra Canaba, El Paso Del Norte

Committee Approved

XIV. Nominating Committee Report presented by Dawn Lavka, Nominating Committee Chair. Report attached.

XV. Credentials Committee Report presented by Denise Weber, Credentials Committee Chair. 41 Governing Board Members present casting 3 weighted votes, 32 General Members present.

A. **Motion:** To set aside the Standing Rules during elections in order to vote for the 2021 officers according to the 2021 state model.

Motion Passed

XVI. Ratification of Presidential Appointment of 2021 State Liaison presented by Peggie Pentecost, President-elect.

A. **Motion:** To ratify the appointment of Sheryl Hunter to the position as 2021 State Liaison.

Motion Passed

XVII. Election of 2021 Officers – Peggie Pentecost will automatically ascend to the 2021 President position.

A. 2021 Slated Candidates were elected by acclamation:

i. President-elect Patti St. Louis, Montgomery County

ii. First Vice President Claudia Gaytan, El Paso Del Norte

iii. Treasurer Jenn Huereca, El Paso Del Norte.

B. 2021 Slated District Vice Presidents were elected by acclamation:

i. Rebecca Byers, San Antonio

ii. Jayne Hilburn-Mendoza, Southwest Dallas County

iii. Jennifer Lish, Austin

iv. Cindy Yoakum, Greater West Houston

C. 2021 Candidate nominated from the floor Monica Atkins, Great Northwest was elected by acclamation.

XVIII. Elections of 2021 Nominating Committee

- A. One Governing Board Member: Zoom poll vote between Jayce Love-Montgomery County, Shirley Jackson-Collin County, Tammy Nordquist-Great Northwest, Cathy Heshmat-San Antonio, Theresa Hill-Houston. A second election was conducted due to a tie where Governing Board Member Cathy Heshmat-San Antonio and Alternate Tammy Nordquist-Great Northwest were elected from the floor.
- B. Two General Members: Shy Rodriguez-El Paso Del Norte, Susan Mack-Montgomery County, Missy Starling-Southwest Dallas County, Adriana Pesina-Greater West Houston, Enid Cleland-Great Northwest, Theresa Hill-Houston, Kim Miller-Perry-San Antonio. Missy Starling-Southwest Dallas County was elected from the floor as General Member #1. A second election was conducted due to a three-way tie between Shy Rodriguez-El Paso Del Norte, Susan Mack-Montgomery County and Theresa Hill-Houston where Theresa Hill-Houston was elected from the floor as General Member #2.
- C. Two Alternate General Members: Alternate #1 Shy Rodriguez. El Paso Del Norte, and Alternate #2 Susan Mack, Montgomery County, were elected from the floor.

XIX. Motion presented by Denise Weber, Credentials Committee Chair.

- A. **Motion:** To reinstate the Standing Rules set aside for election purposes.

Motion Passed

XX. Officer Reports

- A. National Report presented by Sylvia Seabolt, National First Vice President.
- B. President Report presented by Sheryl Hunter, President. Report attached.
- C. President-elect Report presented by Peggie Pentecost, President-elect. Report attached.
- D. Treasurer Report presented by Patti St. Louis, Treasurer. Report attached.
 - i. **Motion:** To reimburse Monica Atkins, Texas District Vice President, for Winter Meeting expenses totaling \$496.84 that were submitted after the required deadline.
Motion Passed
 - ii. **Motion:** To reimburse Jennifer Lish, Texas District Vice President, for Winter Meeting expenses totaling \$245.67 that were submitted after the required deadline.
Motion Passed
 - iii. **Motion:** To reimburse Claudia Gaytan, Governor, for Winter Meeting expenses totaling \$336.98 that were submitted after the required deadline.
Motion Passed

- iv. **Motion:** To reimburse Governor Cathy Heshmat for Winter Meeting expenses totaling \$434.29 that were submitted after the required deadline.

Motion Passed

E. Secretary Report presented by Lizeth Smith, Secretary. Report attached.

F. Governor Reports

- i. Governor Area A Report presented by Delara Aubon, Governor. Report attached.
- ii. Governor Area B Report presented by Claudia Gaytan, Governor. Report attached.
- iii. Governor Area C Report presented by Cathy Heshmat, Governor. Report attached.

G. District Vice Presidents Reports

- i. District Vice President Area A District 1 Report presented by Raquel Calderon Wallace, District Vice President. Report attached.
- ii. District Vice President Area A District 2 Report presented by Jennifer Lish, District Vice President. Report attached.
- iii. District Vice President Area B District 3 Report presented by Monica Atkins, District Vice President. Report attached.
- iv. District Vice President Area B District 4 Report presented by Bridgette Thomasson, District Vice President. Report attached.
- v. District Vice President Area C District 5 Report presented by Tiffany Wright, District Vice President. Report attached.
- vi. District Vice President Area C District 6 Report presented by Martha Perez, District Vice President. Report attached.

XXI. Standing Committee Reports

A. Leadership Identification and Development Report presented by Amy Karns, Collin County, on behalf of Jo Ann Stevens, Leadership Identification and Development Chair. Report Attached.

B. Bylaws Report presented by Monica Atkins, Bylaws Committee Chair. Report Attached.

- i. **Motion for Current Standing Rules:** Ill Treasury – To add “Net Orientation income will be transferred to the following year’s Annual Strategic Partner income line item.”

Motion Passed

- ii. **Motion for Proposed 2021 Standing Rules:** To approve the proposed 2021 Standing Rules as presented that will take effect on January 1, 2021.

Motion Passed

- C. Education and Program Report presented by Tammy Nordquist, Education and Program Chair. Report attached.
- D. Finance and Budget Report presented by Theresa Hill, Finance and Budget Chair.
- E. Membership Report presented by Letty Nehls, Membership Chair. Report Attached.
- F. Strategic Planning Report presented by Sheila Moran, Strategic Planning Chair. Report attached.
 - i. **Motion:** To approve the updated 2018-2022 Strategic Plan as presented.

Motion Passed

XXII. Special Committee Reports

- A. Affiliate of the Year Report was presented by Rebecca Byers, San Antonio, on behalf of Michael Guertin, Affiliate of the Year Committee Chair. Report attached.
- B. Audit Report was presented by Sharon Eddings, Audit Committee Chair. Report attached.
- C. Credentials Report presented by Denise Weber, Credentials Chair. Report attached.
- D. Entrepreneur of the Year Report was presented by Jennifer Parker, Entrepreneur of the Year Committee Chair. Report attached.

XXIII. Standing Committee Report

- A. Marketing Report presented by Marty Pattinson, Fort Bend, on behalf of Mary Ferguson, Marketing Chair. Report Attached.

XXIV. Special Committee Reports

- A. Member of the Year Report was presented by Jenn Huereca, Member of the Year Committee Chair. Report attached.
- B. Past Presidents Report presented by Ethel O'Dell, Past Presidents Committee Chair. Report attached.

- i. **Motion:** To add to standing rules to require the Executive Team to provide the Past Presidents Advisory Committee and Finance & Budget Committee ten (10) days in advance of any State Meeting, current Financial Reports, Proposed Budget and any Proposed Standing Rules changes coming from Executive Committee.

- a. **Amendment to the motion:** to change to 5 days instead of 10 and Leadership Team instead of Executive Committee. **Motion did not pass**

Original Motion Passed

- ii. Note: President Sheryl Hunter clarified that wordsmithing to change Executive Team to Leadership Team will be acceptable.

XXV. Announcements

- A. President Sheryl Hunter announced that during the Awards Ceremony she announced the Past President's Award recipients would receive \$250 for the scholarship. However, she would like to clarify that they will receive reimbursed up to \$250 and recipients will have up to 1 year to submit for reimbursement.
- B. President Sheryl Hunter announced that Champions School of Real Estate entered an offer on the chat: Don't forget to APPLY TODAY for a 15% SAVINGS on classes at Champions School of Real Estate. CLICK link to sign up: <https://www.championsschool.com/champions-advantage-sale/>

Next Governing Board Meeting: Texas REALTORS® Winter Meeting. Saturday, February 13, 2021. Austin, Texas

Meeting Adjourned at 4:34 PM Central by Sheryl Hunter, President.

Submitted by:

Lizeth Smith, 2020 Secretary